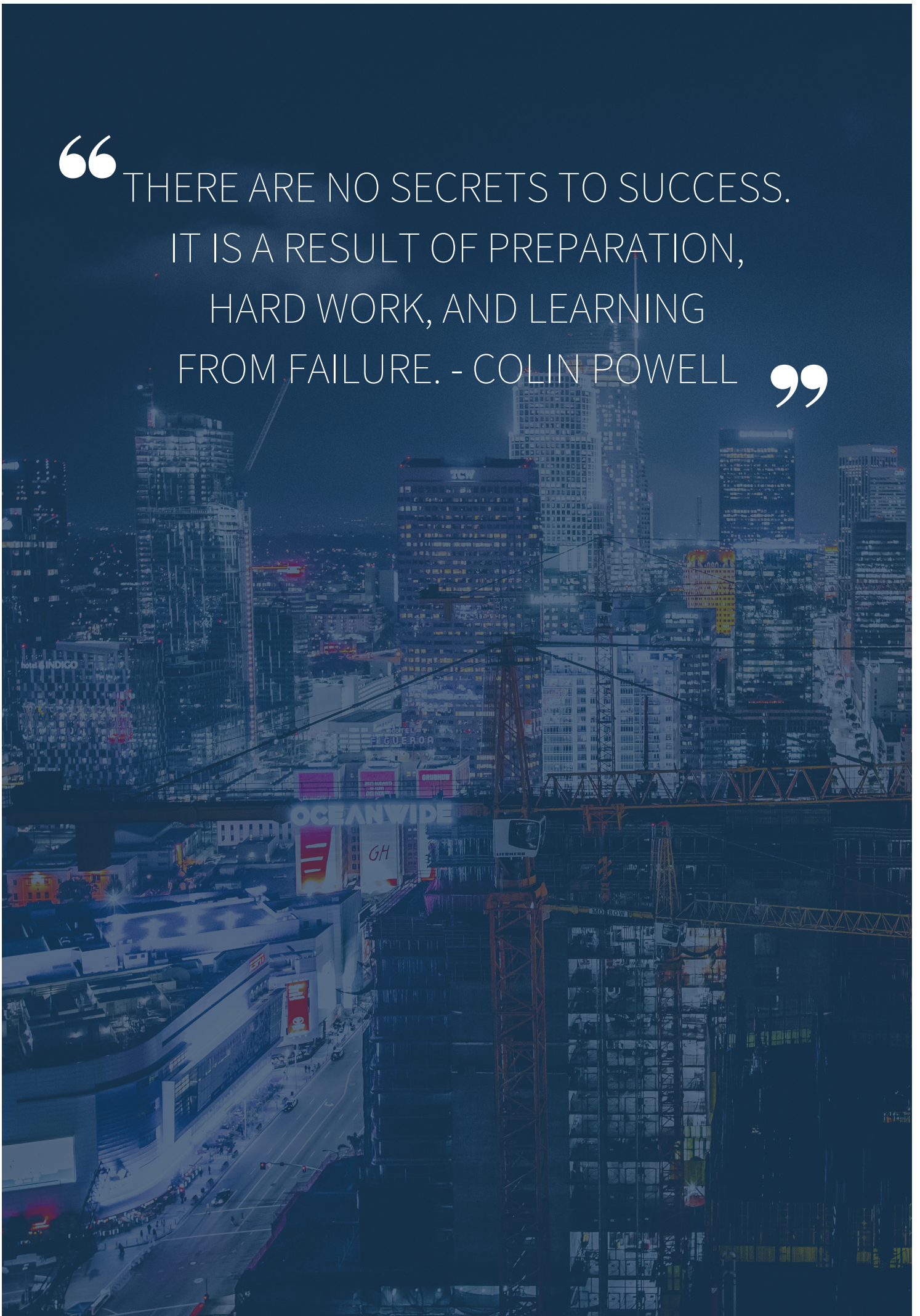


TEAM FOY

RE/MAX OAK CREST



“THERE ARE NO SECRETS TO SUCCESS.
IT IS A RESULT OF PREPARATION,
HARD WORK, AND LEARNING
FROM FAILURE. - COLIN POWELL”



Meet Team Foy - RE/MAX Oak Crest Realty

- Father-Son Team
- Over \$100 Million in Sales
- Serving Clients in Elkhart County
- 100% Club Winner for RE/MAX
- Serving Clients in St. Joseph County



Kevin Foy

Kevin Foy has been helping buyers and sellers in Elkhart, Indiana as a real estate agent for over 35 years.

Kevin has been instrumental in hundreds of successful real estate transactions including buyers, sellers, and investors. Every client has benefited from Kevin's personal attention and very valuable advice.

He is committed to making sure that every detail of every sale goes smoothly, whether complex financing needs to be arranged or a leaky faucet that must be fixed before closing – Kevin will see that it is done to your satisfaction.

Kevin is also licensed in Michigan.



Nick Foy

Nick joined Team Foy in the Fall of 2016 to assist with client relations and marketing and has obtained his broker's license to sell real estate.

Nick's expertise in websites, social media, and online advertising, and drone photography brings value to client's by effectively marketing their homes for sale on a variety of platforms to increase exposure to the buyer market.

Prior to joining Team Foy, Nick spent two summers in Miami, FL working investment real estate and one year in Los Angeles working with multi-million dollar properties.

Nick graduated in 2016 from Ohio State with a background in finance and marketing.



Over \$100 Million In Transactions Closed



Examples of Past Transactions

Single Family Residences



Multi-Family



Commercial Property



Land Use Development / New Construction

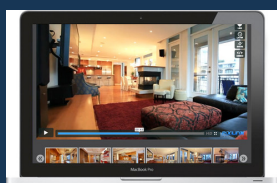


MARKETING EXPOSURE YOU DESERVE



When you list your property with Team Foy, you get the full suite of marketing services giving your property the maximum exposure it deserves. From pre-marketing to digital marketing to print marketing, your property's story will be told to and seen by the most likely buyers...no matter where they're located.

Virtual Video Tours



We bring your property to life with mobile friendly video that gets viewed by thousands of people across the internet. For new construction product, they can tour each room of the property virtually, envisioning themselves as the owner. For multi-family or investment properties, we'll highlight the exterior of the location without disturbing existing tenants.



Drone Photography

Our use of drone photography and video, captures breath taking views of the property and showcases the location.



Social Media

Ensure maximum digital exposure by having your property posted on social media sites, reaching thousands of people locally and across the world



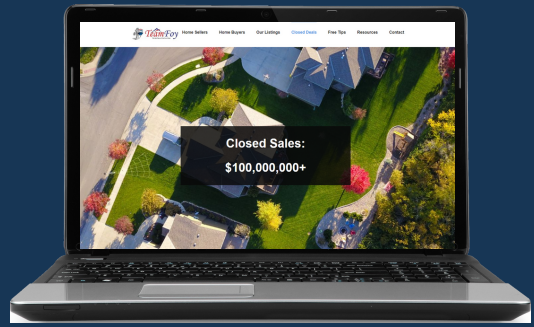
Email Marketing

We make sure that thousands of real estate agents and brokers in Elkhart County, St. Joseph County, and surrounding area are exposed to your home



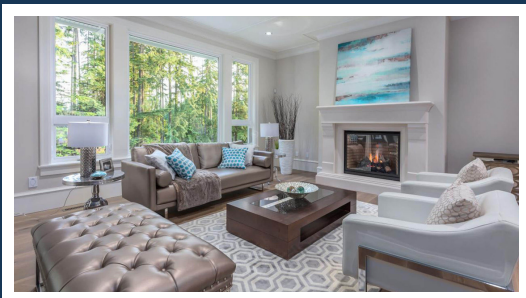
Buyer Database

Our database of local and out of state buyers gives you instant access to likely purchasers of your property. Many of our buyer clients are waiting for a property like yours to hit the market.



TeamFoy.com

Your home will be featured on our personal website TeamFoy.com which gets thousands of visitors across Elkhart & St. Joe County.



Home Prep & Staging

Increase your property's appeal and sales price by implementing our recommended property upgrades prior to selling or working with our preferred professional home staging company



Professional Photography

Photography has never been more important to selling real estate than it is today. Our expert photographer will capture the best views of your property to share its story and create appeal with buyers.

Team Support From RE/MAX



BRAND POWER

RE/MAX	30.2%
Century 21	21.0%
Coldwell Banker	15.0%
Keller Williams	8.0%
Berkshire HHS.....	4.5%
Sotheby's	2.1%
Weichert	2.1%
ERA	1.3%
EXIT Realty	1.1%
Redfin	1.1%

#1

NAME IN REAL ESTATE*

More buyers and sellers think
of RE/MAX than any other
real estate brand.*

*Source: MMR Strategy Group study of unaided awareness among buyers, sellers, and those planning to buy or sell; asked, when they think of real estate brands, which ones come to mind.

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21 TO 1

RE/MAX AGENTS AVERAGE DOUBLE

**THE SALES OF OTHER AGENTS IN THE
REAL TRENDS 500 SURVEY*
OF LARGE BROKERAGES.**



That's the sign of a RE/MAX agent®

Transaction sides per agent calculated by RE/MAX based on 2017 REAL Trends 500 data, citing 2016 transaction sides for the 1,705 largest participating U.S. brokerages that submitted agent counts. RE/MAX average: 17.2. Competitors: 7.8. ©2017 RE/MAX, LLC. Each office independently owned and operated. 17_199751



2017 RE/MAX VS. THE INDUSTRY



Productive, high-quality agents. Over 1 million U.S. transactions. A brand people know. And an unmatched global presence. You have all sorts of reasons to choose RE/MAX.

That's the sign of a RE/MAX agent®

	TRANSACTION SIDES PER AGENT LARGE BROKERAGES ONLY ¹	U.S. RESIDENTIAL TRANSACTION SIDES ²	BRAND AWARENESS (UNAIDED) ³	COUNTRIES & TERRITORIES	OFFICES WORLDWIDE	AGENTS WORLDWIDE
RE/MAX	17.2	1 million+	27.6%	100+	7,343	111,915
REALTY EXECUTIVES	11.0	Not released	0.5%	11	500	8,000
BERKSHIRE HATHAWAY HomeServices	9.2	Not released	4.3%	1	1,240	42,747
COLDWELL BANKER	8.4	727,415	14.2%	49	3,000	88,400
Century 21	8.2	420,184	19.7%	77	7,300	110,800
ERA REAL ESTATE	8.2	128,812	1.1%	31	2,300	37,900
Better Homes and Gardens REAL ESTATE	6.9	70,980	0.6%	3	300	10,900
kw KELLER WILLIAMS	6.8	977,603	7.3%	16	800	154,979
Sotheby's INTERNATIONAL REALTY	6.5	111,950	2.1%	66	850	20,300

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Our 12 Step Checklist

When you decide to sell your property with our team, this is the order which we will take to produce the best results in getting you the top price for your property in as quick of a sale as possible.



Introduction to Your Property

Become familiar with your property, lot size, square footage, and zoning.



Research Your Current Market

How much are properties similar to yours selling for? What are the terms of the sale?



Know Your Property

Perform a “walk-through” of your property for any repairs that need made prior to marketing for sale.



Set a Price

Once you know the characteristics of your home, set a realistic price the property will sell for.



Establish a Marketing Plan & Budget

Marketing requires a full scope of print and digital media, custom designed and properly executed in order to reach the highest number of qualified buyers.



Keep a list of prospective buyers

At RE/MAX, we have an unmatched database of buyers looking for properties like yours.



Receive Offers

Now it's time to negotiate the best price and terms possible



Tour the Property

Allow the prospective buyer to perform inspections and walk the property as part of their physical contingencies.



Get Your Paperwork In Order

A number of forms are required for the legal sale of your property. In addition to the purchase contract and counter offers, there are approximately 20 other forms a seller is required to provide.



Negotiate the Final Terms of Sale

Buyers need to come to agreement in writing regarding the following:

- Price
- Inspection Contingencies
- Financing Contingencies
- Date of Closing



Final Walk Through

Tour the property one last time with buyer, having him sign off on the condition of the property prior to closing



Closing the Property

At closing, we will prepare and deliver all keys in possession. Escrow will complete all paperwork and disburse funds. We'll look forward to showing our appreciation for the business and look forward to any future or referral business.

What Others Are Saying

Reviews from our Facebook Page

“

Kevin is a professional agent with very high integrity. He works for, and with you, to find exactly what your looking for. From beginning to end, he will walk with you, to make you feel comfortable and confident that you made the right choice. At the end, you will find yourself with a very good friend who helps long after the deal is closed. I would recommend Kevin as my number one real estate agent, for anything!

”

- Mary K.

“

Kevin has done all my work for the past 14 years and we couldn't be happier. He is a good commercial negotiator and works well in real estate auction settings. We have been very happy with all our transactions.

”

- Becki G.

“

Kevin did an excellent job assisting me in finding a rental property to purchase in Elkhart. The purchase went smoothly thanks to his guidance and experience as an Elkhart realtor.

”

- Nick



Awards & Recognitions

100% Club Award Winner in
2015, 2016, 2017, 2018





TEAM FOY
RE/MAX OAK CREST